

**Acquisition Directorate**

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NCIA/ACQ/2018/1489

03 September 2018

Notification of Intent to Invite Bids**Project Title:****'Replace Ultra High Frequency Tactical Satellite Radios'****Serial 2016/OCM03117****IFB-CO-14390-TACSAT****Estimated Value: € 40,000,000**

This is notification of a Limited Competition for the provision of Ultra High Frequency (UHF) Tactical Satellite (TACSAT) Radios.

This Project (2016/OCM03117) is included in Capability Package (CP) 9A0130 "Satellite Communication (SATCOM) Transmission Services", approved by the North Atlantic Council at C-M(2016)0013-AS1. This project will provide UHF TACSAT radio terminals to support the war-fighter with a mix of static, on-the-pause (OTP) and on-the-move (OTM) capabilities in all battle-space environments. A new generation of radios will be required to replace the current inventory which is becoming obsolete as new UHF waveform technologies, such as the Integrated Waveform (IW), become available. Additionally, because of their persistent long-term use in support of recent and ongoing NATO operations, most of the current inventory is now beyond economic repair.

The formal Invitation for Bid is planned to be issued in December 2018 with a Bid Closing Date in March 2019. The Contract Award is expected to be completed in September 2019, but in any case not later than by December 2019.

NCI Agency Point of Contact (POC):**Ms. Viktorija NAVIKAITĖ – Senior Contracting Assistant**

E-mail: viktorija.navikaite@ncia.nato.int



NATO Communications
and Information Agency
Agence OTAN d'information
et de communication

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To : Distribution List

Subject : Prospective Bidders List for International Competitive Bidding (Limited Competition)
Project 'Replace Ultra High Frequency Tactical Satellite Radios'
IFB-CO-14390-TACSAT

References : A. AC/4-2261 (1996 Edition)
B. AC/4(PP)D/27633-ADD1
C. AC/4-DS(2017)0026
D. Market Survey - Questionnaire NCIA/ACQ/2016/1723 dated 7 October 2016
E. Market Survey – Request for additional information NCIA/ACQ/2017/901 dated 24 January 2017
F. AC/322-D/0047-REV1, AC/4-D(2009)0006
G. Notification of Intent (NOI) letter NCIA/ACQ/2018/1010 dated 18 April 2018
H. Extension of the NOI Closing Date NCIA/ACQ/2018/1232 dated 17 May 2018

Dear Sir / Madam,

1. Attached herewith is the Prospective Bidders List for the subject project. It includes the Firms nominated by their Embassies/Delegations of origin pursuant to the letters in References G and H.
2. It is planned that the Bidding Documents will be issued by end of December 2018.
3. NATO Delegations are encouraged to review the List for accuracy and to ensure that no omissions have been made.
4. If there is any modification to this List, a Final Bidders List will be issued before releasing the Invitation for Bid (IFB). If no Final Bidders List is issued by the Agency, this List should be regarded as the Final Bidders List for the IFB in subject.
5. The NATO Delegations of the nominated firms are requested to provide the Agency with an update of the progress made to date on the SECAN evaluation or national equivalent evaluation process concerning their products mentioned in the Declarations of Eligibility. The Agency shall be provided with such an update **not later than by 15 November 2018**. Please note that it is expected for the prospective bidders to have at least the national certification in place by this date.
6. Please also be informed that it is the intention of the NCI Agency to conduct performance tests of the products proposed by the Bidders as part of Bid evaluation process.



7. The Point of Contact for this procurement can be reached at the following address:

NATO CI Agency
Acquisition Directorate
Boulevard Leopold III
1110 Brussels, BELGIUM

POC: Ms. Viktorija NAVIKAITĖ – Senior Contracting Assistant

TEL: +32 2 707 8210, FAX: +32 2 707 8770

E-mail: viktorija.navikaite@ncia.nato.int

8. Your assistance in this procurement is greatly appreciated.

ON BEHALF OF DIRECTOR OF ACQUISITION:

A handwritten signature in black ink, appearing to read 'Alain Courtois', written over a horizontal line.

Alain Courtois

Chief of Contracts

Enclosures:

Annex A (Prospective Bidders List)



Distribution List for IFB-CO-14390-TACSAT Prospective Bidders List

NATO Delegations (Attn: Investment Adviser):

Albania	1
Belgium	1
Bulgaria	1
Canada	1
Croatia	1
Czech Republic	1
Denmark	1
Estonia	1
France	1
Germany	1
Greece	1
Hungary	1
Iceland	1
Italy	1
Latvia	1
Lithuania	1
Luxembourg	1
Netherlands	1
Norway	1
Poland	1
Portugal	1
Romania	1
Slovakia	1
Slovenia	1
Spain	1
Turkey	1
The United Kingdom	1
The United States of America	1

Belgian Ministry of Economic Affairs 1

Embassies in Brussels (Attn: Commercial Attaché):

Albania	1
Belgium	1
Bulgaria	1
Canada	1
Croatia	1
Czech Republic	1
Denmark	1
Estonia	1
France	1
Germany	1
Greece	1
Hungary	1



Iceland	1
Italy	1
Latvia	1
Lithuania	1
Luxembourg	1
Netherlands	1
Norway	1
Poland	1
Portugal	1
Romania	1
Slovakia	1
Slovenia	1
Spain	1
Turkey	1
The United Kingdom	1
The United States of America	1

ANNEX A
Prospective Bidders List
IFB-CO-14390-TACSAT

ITALY :

Leonardo – Società per azioni, Via dell'Industria, 4 - Pomezia (RM) - 00071

THE UNITED STATES OF AMERICA :

Rockwell Collins, 400 Collins Road N.E., Cedar Rapids, IA 52498

Thales Defense & Security, Inc., 22605 Gateway Center Drive, Clarksburg MD 20871

Harris Corporation, 1680 University Avenue, Rochester, NY 14610