

Acquisition Directorate

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NCIA/ACQ/2018/1828
20 November 2018

Notification Of Intent to Invite Bids

Provision of Audio Visual Equipment and Peripherals for the New Main Conference Room in the NCI Agency Building in The Hague, The Netherlands

IFB-CO-14867-FGFS

Estimated Value: EUR 1,000,000

This NOI concerns the provision of the design, planning, procurement, installation and configuration of the Audio Visual Equipment and peripherals of the New Main Conference Room (MCR) in the NATO Communications and Information Agency (NCI Agency) facility in The Hague, The Netherlands.

The MCR will be used for large board meetings with up to 60 delegates around an oval table. Its second purpose will be for lecture meetings with up to 300 delegates. A third configuration is for product display or information booths. Therefore it is essential to keep a flexible room setup opportunity with high quality and durable equipment, sturdy cabling, easy connectors and smart programming.

The formal Invitation for Bid (IFB) is planned to be issued **by 30 November 2018** with an anticipated Contract Award **by 21 December 2018**.

It is planned to issue the IFB in accordance with the Basic Ordering Agreement (BOA) Plus procedures, thus allowing for a bid closing date approximately two weeks after issuance of the IFB.

NCI Agency Point of Contact

Sven Schumacher

E-mail: sven.schumacher@ncia.nato.int

To: Distribution List

Subject: **Notification of Intent to Invite Bids**

Provision of Audio Visual Equipment and Peripherals for the New Main Conference Room in the NCI Agency Building in The Hague, The Netherlands

IFB-CO-14867-FGFS

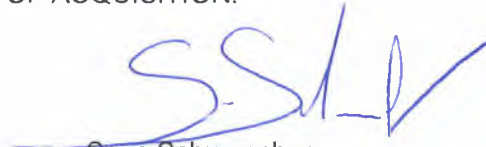
References: A. AC/4-D/2261 (1996 Edition)
B. AC/4-D(2002)002 (Final) dated 24 June 2002

1. The NCI Agency, as the Host Nation, hereby gives notice of its intent to issue an Invitation for Bid (IFB) for the provision of audio visual equipment and peripherals for the new Main Conference Room in the NCI Agency Building in The Hague, The Netherlands.
2. Attached to this letter at Annex A is a summary of the requirements. These requirements are being refined and will be included in further detail as part of the Invitation for Bid.
3. The reference for the Invitation for Bid will be **IFB-CO-14867-FGFS**, and all correspondence concerning this IFB should reference this number.
4. For the purpose of planning, the estimated cost for the services and deliverables included within the scope of the intended contract is approximately EUR 1,000,000.
5. The successful bid pursuant to the IFB will be that bid which is the lowest price and technically compliant in accordance with the evaluation criteria prescribed in the IFB.
6. It is planned to award a single firm-fixed price contract for the entire scope of work. No partial bidding will be accepted.
7. The NCI Agency will use the Basic Ordering Agreement (BOA) Plus bidding procedures. Attached to this letter at Annex B is a list of potential bidders that may be able to provide the services and equipment required for this project. This list was compiled from the companies that have an active BOA with the Agency.
8. The BOA Plus procedures allow National Responsible Authorities to nominate eligible bidders in addition to the companies identified at Annex B. Any such nominations for companies that do not have an active BOA should come from the National Authorities via their Delegation/Mission to NATO, who will provide the requisite Declaration of Eligibility (DoE). Upon receipt of the DoE, the NCI Agency Contracting Officer will add the company to the Bidders List.
9. National Responsible Authorities are kindly requested to provide a list to the NCI Agency with Declarations of Eligibility, not later than **30 November 2018**, of qualified and certified companies which may be interested in receiving an Invitation for Bid for this project. The Declarations of Eligibility should include the following information for each of the nominated firms: **Company Name, Point of Contact, Telephone number and E-mail address**. This information is critical to enable prompt and accurate communication with prospective bidders and should be sent to the following address:

NATO Communications and Information Agency
NATO HQ Boulevard Leopold III
B-1110 Brussels, Belgium
Attention: Sven Schumacher – Senior Contracting Officer
e-mail: sven.schumacher@ncia.nato.int

10. Please note that requests for participation in this competition received directly from individual companies cannot be considered, unless they hold a valid BOA with the NCI Agency.
11. The IFB is planned to be issued by 30 November 2018, with an anticipated Bid Closing Date approximately two weeks after issuance and expected Contract Award by 21 December 2018.
12. Bidders will be required to declare a bid validity of twelve (12) months from closing date for receipt of bids, supported by a bid guarantee of €50,000 (fifty thousand euros). If the selection and award procedure exceed the bid closing date by more than twelve (12) months, companies may be requested to extend the validity of their bids and the Bid Guarantee accordingly. Bidders may decline to do so, withdraw their bid and excuse themselves from the bidding process without penalty.
13. The National Authorities are advised that the IFB package will be NATO UNCLASSIFIED.
14. The successful bidder may be required to handle and store classified information up to the level of "NATO SECRET". In addition, execution of the proposed contract may require unescorted access and work of contractor personnel at NATO Class II security areas, and in accordance with C-M(2002)49, NATO Security Policy, personnel of the winning bidder will be required to hold individual security clearances of "NATO SECRET". Only companies maintaining such cleared facilities and the appropriate personnel clearances will be able to perform the resulting contract.
15. Please note that it is anticipated that the IFB will contain provisions requiring bidders to clearly demonstrate in their bid their technical capability and years of relevant experience in the field of conference equipment and installation services to ensure bids are received from qualified companies.
16. The NCI Agency point of contact for all information concerning this IFB is Sven Schumacher, Senior Contracting Officer, sven.schumacher@ncia.nato.int.
17. Your assistance in this procurement is greatly appreciated.

ON BEHALF OF THE DIRECTOR OF ACQUISITION:



Sven Schumacher
Senior Contracting Officer

Attachment(s):

Annex A – Summary of the Requirements

Annex B – Initial List of Bidders

Distribution List

NATO Delegations (Attn: Infrastructure Adviser):

Albania
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All NATEXs

NATO HQ

NATO Office of Resources, Management and Implementation Branch – Attn:
Deputy Branch Chief

Director, NATO HQ C3 Staff, Attn: Executive Co-ordinator

SACTREPEUR, Attn: Infrastructure Assistant

Strategic Commands

HQ SACT Attn: R&D Contracting Office

ACO Liaison Office

NCI Agency

DACQ (Mr. Peter Scaruppe)
DACQ CAB Administrator (Ms. Marie-Louis Le Bourlot)
ACQ/Chief of Contracts (Mr. Alain Courtois)
ACQ/Principal Contracting Officer (Mr. Giacomo Piliego)
ACQ/ILS (Mr. Richard Proietto)
GS/ Head of General Services (Mr. Christopher Rose)
GS/ PM FGFS Implementation (Mr. Patrick Pascal)
GS/ Head CMCS (Mr. Robert Talenti)
GS/ CMCS (Mr. Gus Mommers)
GS/ CMCS (Mr. Knut Janssen)
SStrat/ Chief Service Strategy and Innovation (Mr. Peter Lenk)
SStrat Innovation PM (Mr. Robert Jensen)
SStrat-NLO (Mr. Xavier Desfougeres + Ms. Vanessa Briers)
ACO Liaison Office (Ms. Kirsten Lund)
Registry (for distribution)

Annex A – Summary of the Requirements

IFB-CO-14867-FGFS

Provision of Audio Visual Equipment and Peripherals for the New Main Conference Room in the NCI Agency Building in The Hague, The Netherlands

The present requirement concerns the provision of the design, planning, procurement, installation and configuration of the Audio Visual Equipment and peripherals of the New Main Conference Room (MCR) in the NATO Communications and Information Agency (NCI Agency) facility in The Hague, The Netherlands. The MCR will be used for large board meetings with up to 60 delegates around an oval table. Its second purpose will be for lecture meetings with up to 300 delegates. A third configuration is for product display or information booths. Therefore it is essential to keep a flexible room setup opportunity with high quality and durable equipment, sturdy cabling, easy connectors and smart programming.



Annex B – Initial List of Bidders
IFB-CO-14867-FGFS



IFB-CO-14867-FGFS Bidders List

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<i>Country</i>	<i>Vendor</i>
ALBANIA	TCN shpk
BELGIUM	ATOS Akacio - Louis & Associates s.a.r.l Alfa Systems NV Brevco Services S.C.S. Computacenter NV Computer Sciences Corporation Dimension Data Belgium Getronics Belgium SA/NV Telindus NV Thales S.A. UNIFY COMMUNICATIONS Van Roey Automation NV
BULGARIA	KRISTANEA LTD. Lirex BG Ltd
CANADA	Network Innovations Inc. Norsat International Inc.
CROATIA	Asseco SEE d.o.o. CROZ d.o.o. za informaticku djelatnost IN2 Information Engineering Ltd.
DENMARK	Danoffice ApS
FRANCE	MARLINK SAS Société Réseau Informatique et Gestion
GERMANY	CONET Solutions GmbH CSC Deutschland Solutions GmbH Cognizant Consulting and Services GmbH FREQUENTIS Deutschland GmbH GTSI Corp. Quin GmbH XORTEC GmbH
GREECE	Info-Quest SA
HUNGARY	Synergon Information Systems plc- Synergon Integrator Kft
ITALY	ITEL SRL Italtel NA.EL. SRL SIMAV SPA



IFB-CO-14867-FGFS Bidders List

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Country	Vendor
LATVIA	Baltic Information & Security Systems DATI Group, LLC
NETHERLANDS	Het IT BV Misco Nederland BV OSPL Nederland BV UNI Business Centre BV
NORWAY	3D perception AS Airbus Defence and Space AS previously Astrium Services Enterprises Atea Norge AS Umoe IKT
POLAND	Designers S.J. Newind sp. z o.o. QUMAK S.A. (joint-stock company) S&T Services Polska Sp. z o.o. Sygnity S.A. Unizeto Technologies SA Zbar Phu Mariusz Popena
ROMANIA	ATOS Convergence Creators SRL UTI Grup S.A.
SPAIN	Alma Technologies s.a. Indra Sistemas S.A.
TURKEY	Kuanta Insaat Taahhut Elektronik Turizm
UNITED KINGDOM	Audax Integrated Network Hardware Secure Systems & Technologies Ltd. (SST)
UNITED STATES	ALTIMA GROUP INTERNATIONAL, INC. (AGI) Affigent, LLC BAE Systems Information Solutions Inc. EMW, Inc. Forward Slope, Inc Honeywell Technology Solutions Inc. Intelligent Waves LLC K3 Enterprises, Inc. L-3 National Security Solutions, Inc. LEIDOS Inc ManTech International Corporation Mutual Telecom Services Inc. d/b/a BlackBox Network Services Government Solution Pegasus Professional Services LLC



IFB-CO-14867-FGFS Bidders List

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<i>Country</i>	<i>Vendor</i>
UNITED STATES	PlanIT Group LLC Raytheon CompanyNetwork Centric Systems SAIC Strategic Operational Solutions, Inc URS Federal Services International Inc Vykin Corporation XTec, Incorporated
Total :	81