



**NATO SUPPORT AND PROCUREMENT AGENCY  
AGENCE OTAN DE SOUTIEN ET D'ACQUISITION**



**PATRICK FESQUET**  
DIRECTOR OF PROCUREMENT  
DIRECTEUR DES ACHATS

Ref: PP-AFSC/2019/IC/ICB/DOU19013

29 March 2019

**TO** : Ambassade de Roumanie au Luxembourg  
À l'attention de l'Attaché Commercial  
41, boulevard de la Pétrusse  
L-2320 LUXEMBOURG  
Tel.: 45 51 59  
Fax.: 45 51 63

**INFO** : Col. Cristian TATU  
IC Rep./ROU del. to NATO  
Romanian Delegation to NATO  
Attn.: Advisor for Infrastructure  
Blvd Leopold III  
B-1110 BRUSSELS  
Tel.: 0032 2 707 9643  
Fax.: 0032 2 707 9656

**PURPOSE** : **NOTIFICATION OF INTENT (NOI) TO INVITE BIDS**

**REFERENCES** :  
1. AFSC Assignment of Host Nation for the Concept Stage, AC/335-N(2016)0037-REV3-ADD1 (16 September 2016);  
2. Procedure for International Competitive Bidding for NATO Infrastructure Works, AC/4-D/2261 (1996 Edition);  
3. NSPO Procurement Regulations 4200 (26 June 2013) – *note: the IC procedures prevail over NSPO regulations*;  
4. NSPA Operating Procedure OP-PP-26 for Processing of Notifications of Intent and Vendor Interests (14 February 2019).

**ANNEXES** :  
A. Summary description and cost estimate of present Notification  
B. Specimen of declaration of eligibility  
C. List of Potential sources

*Madame, Monsieur,*

1. The NATO Support and Procurement Agency (NSPA) has been designated by the NATO Resource Policy and Planning Board (RPPB) as the Host Nation, on behalf of 29 NATO Nations, for the implementation of the following project:

Serial 2016/OWI27008, Alliance Future Surveillance and Control (AFSC) Project 8 titled "AFSC High Level Technical Concepts (HLTCs)".

2. The second phase of the Concept Stage is to conduct risk reduction and feasibility studies to generate technical concepts, along with related project-level architectures<sup>1</sup>, and the initial elaboration of technical features<sup>2</sup>.
3. As a first step, Phase 2 will entail the generation of High Level Technical Concepts (HLTCs), to support and inform a down-selection of potential AFSC concepts. HLTCs will need to provide detailed responses and demonstrate how systems and services could be configured and integrated to fulfil the AFSC Capability Requirements on a highly conceptual level. As such, HLTCs will provide an intermediate step in the evolution from Capability Architecture to technical concepts and system solutions.
4. NSPA in its role as the AFSC Host Nation intends to procure multiple studies that will generate High Level Technical Concepts (HLTCs) fulfilling the Capability Requirements for an Alliance Future Surveillance and Control (AFSC) Capability in 2035 timeframe.
5. The HLTCs will be based on the AFSC Capability Architecture, to be provided to bidders by the Host Nation, and follow the same NATO Architecture Framework (NAF) to provide high-level system views of the AFSC capability. Additionally, operational scenarios will be provided as part of the Invitation for Bid (IFB) package to provide context to include the scenario situations, mission, perceived threats, desired NATO end state and related strategic and operational objectives.
6. The scope of the HLTC studies will further include mitigations of specific technological challenges and an assessment of the proposed HLTC against a set of criteria identified in the Statement of Work, section 3.6.
7. The International Competitive Bidding (ICB) will be conducted in accordance with References 2, 3 and 4.
8. This letter constitutes a NOI to Invite Bids for the provision of AFSC High Level Technical Concepts. The NOI is submitted to the diplomatic representative of the participating countries in the capital of the host nation, with copies to NATO delegations of participating countries and to the International Staff in order for them to nominate eligible firms.
9. NSPA hereby invites you to:
  - 9.1. Nominate firms located in your nation, which may wish to participate in the ICB;
  - 9.2. Provide for each nominated firm a "Declaration of Eligibility" as per Annex B.
10. Further to the companies that you choose to nominate, NSPA has suggested companies from the NSPA Source File. At Annex C, a list of potential sources that NSPA has identified in your country is enclosed for your review and modification, if required. If no objection is received, the companies identified in this list will be invited to the ICB.

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<sup>1</sup> Architectures at this level are describing the envisioned solution that the project aims to implement as per the NATO Enterprise Architecture Policy.

<sup>2</sup> Technical features are the initial understanding of the characteristics and attributes of conceptual systems provided by the technical concept to fulfil the requirement.

11. The requested information should be addressed to:

**NSPA – PP/Central Procurement**  
AFSC HLTC – Declaration of Eligibility  
L- 8302 CAPELLEN  
G. D. Luxembourg  
E-mail: [procurement@nspa.nato.int](mailto:procurement@nspa.nato.int)


and should reach NSPA not later than **29 April 2019** (no late DOE will be accepted after the bid closing date mentioned in the forthcoming ICB package).

12. In case any further information is required, please contact:

Jackie Pinkston  
PP-AFSC Principal Procurement Officer  
Phone: + 352 3063 5620  
E-mail: [jackie.pinkston@nspa.nato.int](mailto:jackie.pinkston@nspa.nato.int)

NSPA reserves the right to screen nominations in accordance with Reference 2, paragraphs 6 (a), (b), and (k).

Yours sincerely,



Patrick FESQUET  
Director of Procurement

This letter was also transmitted via e-mail to:  
[ambroum@pt.lu](mailto:ambroum@pt.lu)  
[cristian.tatu@romanianato.com](mailto:cristian.tatu@romanianato.com)  
[rolo@nspa.nato.int](mailto:rolo@nspa.nato.int)

